

Case Study



A quick response required!

When a small fire damaged the spraybooth at the Underwood Vauxhall body shop in Sudbury - a quick response was required to maintain the company's reputation of providing the very best accident repair service in the area. Fortunately a solution was close at hand as Sudbury is also the base of Spraybooth Technology Limited who are one of the countries leading suppliers of spraybooths and technology to the automotive re-finishing industry.

On receiving the brief from Underwoods STL responded quickly with a proposal specifying their latest development, The Gemini 11 Energy Saver Spraybooth which had been launched early in 2008, to meet the growing need to reduce energy costs, improve on efficiency and provide a greener solution for the paint refinishing process.

Underwoods, who had recently undertaken a full refurbishment of this Vauxhall Dealership, welcomed the opportunity to replace their booth and take advantage of the energy savings made possible through the Gemini 11. They placed the order with STL, who rising to the challenge, completed the installation and commissioning of the booth in just two weeks from taking the order to the official handover of the facility.

“ When it came to replacing the spraybooth at the bodyshop in Sudbury a key consideration was the speed of the installation. We required minimum down time and a completed project with no snags. We were fortunate in the fact that STL were based locally and able to respond to our need so quickly and it was also timely that our requirement came at a time when their new energy saving booth, The Gemini 11, had become available.

We were impressed by the professional response we received from the company's sales team and by the presence and efficiency of the project team nominated to handle the project from start to finish.

The whole operation took place over a two week period resulting in minimum down time and inconvenience. STL delivered what they'd promised and we have no hesitation in recommending this company and their products. ”

Gary Ward
Bodyshop Manager

Underwoods

Underwoods Vauxhall based at Cornard Rd Sudbury are a division of the Underwoods Motor Group who have an extensive dealership portfolio representing six manufacturers throughout Essex.

The company was formed in 1982 when Underwoods began trading as a Vauxhall dealership in the village of Tiptree, quickly expanding throughout the area as a main Vauxhall dealer and adding other marques to the portfolio as their reputation for providing a quality service grew. The marques they now market include Vauxhall, Peugeot, Renault, Skoda, Mazda and Ford.

Dealership resources are backed by 5 Award Winning Bodyshops approved by most leading insurance companies for the provision of complete body and refinish repairs.

Gemini 11 Energy Saver Booth

The Gemini 11 Energy Saver Booth available from STL provides a new leaner, greener option, reducing running costs by 75% and significantly reducing carbon emission. These savings are made possible by the unique air management and burner technology designed into the system and significant developments in the efficiency of the lighting and controls.

These proven savings are verified and if they qualify can assist our clients in obtaining an interest free loan from the Carbon Trust. The Gemini 11 has also been nominated in the Best New Product 2008 Category by Bodyshop Magazine.

